

REGIONAL TRANSIT ISSUE PAPER

Agenda Item No.	Board Meeting Date	Open/Closed Session	Information/Action Item	Issue Date
8	07/25/16	Open	Action	07/19/16

Subject: Authorizing the Solicitation of Proposals for Insurance Broker Services

ISSUE

Whether to authorize the Solicitation of Proposals for Insurance Broker Services.

RECOMMENDED ACTION

Adopt Resolution 16-07-_____, Authorizing the Solicitation of Proposals for Insurance Broker Services.

FISCAL IMPACT

This action does not involve the expenditure of funds. The contract award, which will involve the expenditure of funds, will be presented to the Board as a future action.

DISCUSSION

Aon Risk Services has been RT's insurance broker since April 1995. The current agreement with Aon, which was written for a 5-year term, will expire on December 31, 2016.

RT, like most private and public entities, relies on the services of a full brokerage firm for placement of its insurance coverages. The services of a well-established insurance broker offer opportunities to take advantage of the relationships they have within the industry. They can provide effective strategies to aggressively package, market, negotiate, place and bind coverage for RT's major property and general liability exposures. RT intends to award a contract for 3 years with the option to renew for two 1-year periods.

Due to the complexity and challenges for insurance placement in this industry, RT will seek brokers that have special expertise in rail and bus transportation. Broker services for this Release for Proposals (RFP) also include, but are not limited to: risk management consulting services for reviewing and analyzing safety and loss control activities; assisting in the development and implementation of new programs; assisting RT in the review of contracts, and providing advice on insurance types and levels to be required of vendors, suppliers, contractors and providers of professional services.

It is RT's policy that Small Business Enterprises ("SBEs") (defined as a business that has been certified as a small business by the California Department of General Services or any other public agency that certifies small businesses under applicable laws), and Local Businesses ("LBEs") (defined as a business located within Sacramento, El Dorado, Placer, Sutter, Yolo or Yuba county) will have the maximum opportunity to participate in the performance of this Contract. To further that policy, RT will provide a 10% point preference to proposers meeting the SBE participation goal and a 10% point preference to proposers meeting the Local Business participation goal set for this Contract.

Staff recommends the Board approve release of an RFP for Insurance Broker.

Approved:

Presented:

Final 07/20/16

General Manager/CEO

Chief Counsel

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July

25,

RESOLUTION NO. 16-07-_____

Adopted by the Board of Directors of the Sacramento Regional Transit District on this date:

July 25, 2016

AUTHORIZING THE SOLICITATION OF PROPOSALS FOR INSURANCE BROKER SERVICES.

BE IT HEREBY RESOLVED BY THE BOARD OF DIRECTORS OF THE SACRAMENTO REGIONAL TRANSIT DISTRICT AS FOLLOWS:

THAT, the Request for Proposals for Insurance Broker Services is hereby approved and authorized for release.

THAT, the Request for Proposals be advertised pursuant to the provisions of the RT Procurement Ordinance.

JAY SCHENIRER, Chair

A T T E S T:

HENRY LI, Secretary

By: _____
Cindy Brooks, Assistant Secretary